

## Letter to Hardware Vendors

We wanted to thank you again for visiting the Aperi booth at Storage Networking World and invite you to an Aperi Webcast we're hosting on July 11 to celebrate our one-year anniversary! As part of the Webcast we'll show a live demonstration with the latest release of the Aperi framework, as well as demonstrate what Novell is doing with Aperi and Linux. This is a great opportunity to speak with developers in the community and to learn how easy it is to get started using the Aperi open source storage framework.

### **Aperi Webcast & Demo**

**When: Wednesday, July 11 at 2-3pm (EDT)**

**North American participants: 800-847-8127**

**International participants: 212-341-7083**

**Web Login information: [www.readytalk.com](http://www.readytalk.com); Access Code: 2241254**

The call will consist of both audio and Web components, so if you want to listen to the call, you must dial into the audio portion. We also suggest you click [here](#) to test your system's support for Java prior to the call. Subscribers to the [Aperi mailing list](#) will also be sent a reminder the week before the event.

As hardware vendors, you probably spend a significant amount of resources maintaining some type of software to manage your hardware. If you're like us, you're probably looking for a way to lower this part of your R&D budget so you can focus on what you might consider the more important part of your business, enhancing the capabilities of your hardware.

During your visit to the Aperi booth, you probably heard more about Aperi's modular, open source architecture, which provides a set of standards-based software components from which vendors like you can select and include as part of your solution. If you feel that re-using some (or all) of these components within your own offerings might help your business, we encourage you to attend the Webcast and see us demonstrate how easy it is to get started with Aperi.

Again, we thank you for visiting with us at the Storage Networking World conference, and we look forward to your participation and feedback as we continue to build momentum with the Aperi project!