

Survey response number	1	2	3	4	5	6	7	8	9	10	Total
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1) Are you considering or using Aperi from which perspective:

Using Aperi to manage my storage environment		1		1	1	1		1	1	1	7	78%
Adopting Aperi technology within an existing software application	1		1								2	22%

2) Have you installed and configured the Aperi framework?

Yes		1	1	1	1	1				1	6	60%
No							1	1	1	1	4	40%

If so:

How long did the install and configuration take?	2-4	<2	>4	2-4	2-4					>4	<2	2-4	>4	
How long do you think the Aperi install should take?	<2	<2	<2	<2	<2				<2	<2	7	1	3	2

3) Which features of Aperi have you used:

Discovery of storage devices	1	1	1	1	1			1		1	7
Monitor storage devices via Topology Viewer	1	1	1		1			1	1	1	7
Modify storage devices configurations	1	1	1					1	1		5
Storage network problem determination			1	1						1	3

4) Which of the following Aperi features are of most value to your business needs:

Storage discovery and status communication	1	1	1	1	1	1				1	7
User interface for managing storage	1	1	1	1	1	1		1		1	8
Topology Viewer	1	1	1	1	1	1			1	1	8
Switch or Fabric management	1	1	1	1	1	1			1	1	8
Array management	1						1	1	1	1	5
Tape management			1						1	1	4
NAS management			1						1	1	4

5) What are the reasons you would adopt Aperi code?

Gain new feature/functions your application does not have today	1		1	1						1	4
Replace code you (or your company) developed on your own with a commu			1						1		2
Allow adoption of SMI based management	1		1		1	1				1	5
Speed time to market of new features	1		1								2
Improve interoperability of your hardware or software with other devices	1	1	1	1				1	1	1	7

6) What inhibitors do you see to adopting Aperi code? Or what enhancements are needed before you will adopt Aperi?

Level of documentation available	1	1	1		1				1	1	6
Ease of installing and configuring	1	1	1	1	1	1			1	1	8
Amount of effort required to merge Aperi with existing code base	1		1	1						1	4
Additional platform support			1	1			1		1	1	5

7) Are you using Aperi in conjunction with

Other commercial storage management applications	1		1	1	1			1		1	6	75%
Other open source storage management applications			1				1				2	25%

Additional Comments:

Removing dependency of fabric discovery on slp or so, coz of which its not completely using CIM architecture. (Refer TPC 3.3)

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I'm not exactly sure what aperi is - except that it's hard to read and pronounce. Overall I'd suggest that you move away from marketing glossiness and speak in specifics so that developers can understand what you have. Transparency is king these days, especially if you're involved with open source.

X